



NEWS RELEASE

Manufacturing Facility Expands in Delaware *Clean Technology Facility Doubles Capacity of Former Location*

WILMINGTON, Del. (Mar. 11, 2010) – Magco Incorporated, a wholly-owned subsidiary of the Kissner Group, recently expanded its operations in Delaware. Originally established in 1998, [Magco Incorporated](#) is a leading producer of packaged rock salt, solar water softener salt products, salt for animal nutrition and specialty de-icer products. They began packing operations in Pottstown, PA and relocated to Claymont, DE in 2000. To accommodate increasing market demands and projected growth, the operation moved to a new, state-of-the-art facility in Wilmington. This new facility has more than doubled the capacity of the former plant location and has improved product quality while substantially reducing the company’s environmental footprint.

Last week, [Governor Jack Markell](#) and Alan Levin, director of the [Delaware Economic Development Office](#), toured the new facility. Eugene Bitchko, Co-Chairman of the Kissner Group, led the visit and provided an overview of the company’s workflow and employment projections. Gene also recognized Delaware for its support of business development and DEDO for its assistance throughout their expansion.

“We are working to make Delaware the best place in the country to start and grow a business and are making real progress,” said Markell. “Magco could have expanded elsewhere but decided to expand here in Delaware. This is a thriving small company with a great future and we are doing everything we can to make sure conditions are right for them and other small businesses to continue to grow and prosper.”

Magco Incorporated evaluated site options in other states, but chose to stay in Delaware for its pro-business commitment to growth, high caliber work force and the competitiveness of the Port of Wilmington. In addition, DEDO provided the emission reduction credits necessary to meet the requirements of the Coastal Zone Act. The State worked with Magco as they moved through public hearings and permitting approval process.

“Governor Markell and DEDO worked with us every step of the way,” stated Gene Bitchko. “They invested the time to learn our business and ways in which our cleaner technology would create jobs and increase revenue for the Port of Wilmington.” All dry bulk material processed at the new facility will be imported through the port. For more information about Magco Incorporated, please visit www.saferthansalticemelt.com/.

About the Delaware Economic Development Office

The Delaware Economic Development Office is an executive state agency responsible for attracting new investors and businesses to the state, promoting the expansion of existing industry, assisting small and minority-owned businesses, promoting and developing tourism and creating new and improved employment opportunities for all citizens of the State. DEDO is a Certified Economic Development Organization, accredited by the International Economic Development Council. Visit dedo.delaware.gov.

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